

INTRODUCTION

We are committed to delivering locally the National Procurement Strategy for local government. The strategy asks local authorities to adopt a small and medium sized enterprise (SME) friendly procurement concordat and to encourage a mixed range of suppliers in order to help develop and stimulate a varied and competitive marketplace. The concordat sets out the actions that local authorities should take to make their contracts more accessible to SMEs.

Although the principles should relate to all SMEs, the concordat is particularly focused on small businesses of less than fifty employees.

We recognise the important contribution that small businesses can make to the delivery of public services and the vital role these businesses play in the national and local economy. We are committed to making the most of the benefits offered by them.

UNDERLYING PRINCIPLES

Contracts are awarded in order to support the Best Value delivery of local government services. We will deliver value for money and take into account the whole life costs in contract decisions; this means considering quality, longer term cost and benefits as well as initial price.

We will make appropriate use of our legal powers, including the power to promote the economic, social and environmental wellbeing of our community.

All tender processes and contract awards will comply with EU Public Procurement Directives, and the principles of non-discrimination, equal treatment and transparency and our duties under UK law.

LOCAL AUTHORITY COMMITMENTS

Procurement Strategy

We will publish a corporate procurement strategy. The strategy will include:

- The role procurement plays in delivering the Council's objectives and its contribution to the community strategy, workforce issues, diversity, equality and sustainability.
- How we will encourage a diverse and competitive supply market, including small firms, social enterprises, ethnic minority businesses, and voluntary and community sector suppliers.
- A commitment to ensure that our approach to individual contracts, including large contracts and framework agreements etc, is supported by a sound business case and options appraisal.
- A commitment that where we decide that the best value option is to aggregate supply or let a longer term contract or framework agreement, we will invite bidders to demonstrate their track record in achieving value for money through effective use of their supply chain.
- A commitment to consider the role of SME specialist suppliers in delivering elements of larger contracts and framework agreements.

Access to contract opportunities

- We will publish on our website:
 - Guidance for suppliers on how to do business with the Council.
 - Details of forthcoming bidding opportunities.
 - Contact details for each contract, with appropriate links to any regional site and the national public sector opportunities portal.

Details of our key suppliers

- We will advertise contracts. We will use a range of publications and other means in order to encourage greater diversity and competition.
- We will give potential suppliers an opportunity to discuss the procurement in order to understand our requirements and assess their own suitability. Nothing will be done, however, which would give a particular business or provider an unfair advantage in competing for a specific contract.
- We will work with prime contractors – both at tender stage and during the life of a contract – to establish the contribution that small firms, ethnic minority businesses, social enterprises, and voluntary and community sector suppliers can play in the supply chain. We will provide details of our prime contractors on our website.

Fair tender processes

- We will apply our own rules and policies fairly.
- At pre-tender stage and during the tender process we will ensure that all tenderers have equal access to relevant information.
- We will keep the tender process as simple as possible in order to help minimise the costs to suppliers.
- If a pre-qualification stage is used we will use a Council-wide pre-qualification questionnaire, containing common core questions with limited bespoke additions for each contract. We will work with regional and national partners to ensure a consistent approach to pre-qualification.
- We will assess potential suppliers against published pre-qualification and tender evaluation criteria. These criteria will be proportionate to the risks of the individual contract process. In particular, the criteria relating to financial standing will not be set to unreasonably exclude newer businesses.

Feedback

- We will offer meaningful feedback to suppliers following the procurement process in order that suppliers can improve for future tenders.
- The Council has a complaints procedure, a copy of which can be obtained through this website, or by contacting us in writing or by telephone.

Contract Management

- We will treat suppliers openly and fairly. Suppliers will:
 - Be paid on time – within agreed terms from the receipt of an undisputed invoice.
 - Receive honest and constructive feedback on the supplier's performance of the contract.
 - Be given notice of any performance problems and an opportunity, if appropriate, to put matters right.
- All contracts will require our suppliers to pay their sub-contractors, throughout the supply chain, within agreed terms from the receipt of an undisputed invoice.

Supplier commitments

As customers, we will make clear to our suppliers, and those wishing to do business with us, what is expected of them.

Declaration of support for the Small Business Friendly Concordat

The Office of Communities and Local Government, the Local Government Association and the Small Business Service want to see all local authorities sign up to the Small Business Friendly Concordat.

This concordat is a voluntary, non-statutory document and it not only demonstrates a pledge to actively engage with small businesses, but it also shows our commitment to good procurement practices in general. This in turn should help foster a professional approach to managing procurement and, in doing so, help to implement key strategic objectives and milestones in the National Procurement Strategy for Local Government.

Suffolk Coastal District Council